

Juliana Cano

105 Ducktrap Ct., SC 29681 | 864.908.6173 |

juliana.cano10@gmail.com

Education

Bachelors of Arts, French and International Trade, Clemson University 3.0 GPA

Certifications

May 2015 *Diplôme de français des affaires, 1^{er} degré*, Chambre de Commerce et d'Industrie de Paris.
(*Diploma of Business French, 1st degree*, Paris Chamber of Commerce and Industry.)

Professional Experiences

2020-Present **Customs and Trade Classification Specialist** at Draexlmaier of America. Duncan, SC

- HTS Classification of finished goods from both electric and interior segments, as well as, raw materials. Responsible for finding correct engineering contacts for any information required for complete and correct classification. Requests for classification come from the FTA coordinator in order to support the FTA qualification process.
- Working with broker partners to help any shipments being held at customs to clear as soon as possible in order to keep JIT operations running without a halt including ADD/CVD, FDA, EPA, and TSCA holds.
- Auditing customs invoices for correct charges, challenging incorrect charges and requesting corrections for incorrect charges or missed savings opportunities including PSCs.
- Approving customs invoices for payment through Scanview and sending approval of charges to accounting partners.
- Assisting with Shipment clearance coordination, working with customs brokers from several different companies and provide updates to buyers and planners on shipments.
- Facilitating product design with tariff engineering of new items while advising of any Section 301 tariffs and exclusions available for items originating in China.
- Creating proforma invoices for export shipments as well as SLIs and making sure all documents required for export are sent to the logistics team.

2018-2019 **International Trade Senior Analyst** at Tapestry, Inc. Jacksonville, FL

- HTS Classification of goods from multiple brands focusing mainly on men's bags, travel items, accessories, and footwear.
- Creation of an FTA qualification and auditing process for US-Peru FTA for Coach Brand and to be rolled out across the other three brands for other FTA modules.
- PTPA and COO documentation: Auditing documents validating FTA qualification of goods primarily for PTPA to be compliant with FTA rules established by CBP.

- Development of internal SOPs for US regional teams located in both Jacksonville and New York.
- Assist with Shipment clearance coordination, working with customs brokers from several different companies and provide updates to buyers and planners on shipments.
- Facilitating product design with tariff engineering when new designs, fabrics, and material placements roll out.
- Conduct CF28 requests as well as Canadian customs audit gathering and checking of documentation.

2015- 2018 **International Trade Coordinator** at America Fujikura Limited. Duncan, SC

- HTS Classification of goods ranging from consumables, to electrical parts, to machinery through the use of spec sheets, information obtained from engineering as well as drawings and pictures of the parts.
- NAFTA Qualifications: Including both Automotive Trace Rules of Origin as well as regular Rules of Origin. Coordinate NAFTA renewal season, working directly with the buying team for each business unit to obtain the supplier certificates needed to qualify finished goods.
- NAFTA and COO documentation: Development and assignment of COO documentation to be provided to customers as well as keeping records of requests and documents being sent out throughout the blanket year.
- ECO revision via Sales Force: Revision of engineering changes to goods for compliance impact.
- College Ambassador: Attend university career fairs with a recruiting team to find good candidates for the International Trade Internship program. Mentor said intern through their time in the company via project assignment, assistance and training.
- Assist with Shipment clearance coordination, working with customs brokers from several different companies and provide updates to buyers and planners on shipments.
- Conduct audits on goods missing COO and assist with assignation.
- Audit Intern's work to make sure no mistakes were made and coach to correct and prevent future mistakes.

Bilingual English/Spanish, French professional working proficiency

Software Experience

Microsoft, Apple, and Google OPS, Amber Road Trade Automation (14, 15), Oracle R-12, UPS Quantum View, UPS Flex Global View, SharePoint, Avature, Sales Force, SAP, WMS, Integration Point, Etc.