

# **Izabelle Gomes, CES, CCS**

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## **Summary**

### ***Certified Export Specialist and Certified Customs Specialist***

Solution driven, customer centric Trade Compliance professional with transportation experience. Quick to adapt to technology to ensure best processes and procedures are implemented for a successful comprehensive compliance program. Eager disposition to partner in strategic projects for enhancement and refinement of processes and operational functionalities for ultimate return on investment.

## **Professional Experience**

### **Draeger Medical Systems Inc**

**Aug 2019 to Present**

#### ***Trade Compliance Manager - Imports***

Manage and oversee all daily import operational actions. Monitor regulatory changes such as Section 301 and Section 232 duties and communicate relevant information to impacted stakeholders. Audit and review customs entries. Train new employees on customs and export control. Partner with logistics, warehousing, and purchasing departments. Liaison with government agencies such as Customs and Border Protection and Food and Drug Administration. Assisted in the design, testing and implementation of SAP GTS for the import customs data transmission to the customs brokers. Implemented the Periodic Monthly Statement ACH Process while creating the logic for cost allocation for duties with accounting. Utilize Harmonized Tariff System for classification as well as identify and determine related PGA. Create Identified, created and implement reporting metrics to show duties, PGA data and other key performance indicators. Worked on the implementation and execution of the Drawback program.

### **Draeger Medical Systems Inc**

**May 2018 to Aug 2019**

#### ***Trade Compliance Specialist - Exports***

Classified products in accordance to Export Administration Regulations, International Traffic in Arms Regulations, Arms Export Control Act and other established regulatory publications. Implemented and maintained export management systems. Processed and executed daily operational tasks related to export compliance. Filed EEI filings through ACE portal and monitored sanctioned party screening through SAP GTS. Reviewed, revised, and maintain existing export compliance processes in accordance to changes in regulations. Audit and review orders and documentation for the exportation.

### **Panalpina Inc**

**Sept 2013 to May 2018**

#### ***Air Export Customer Service***

Direct point of contact for global key accounts. Extracted and utilized financial reports to meet global key performance indicators. Prepared all relevant documentation needed to provide to US CBP, TSA and airlines needed for the exportation of freight in compliance with all regulations for exportation of freight. Negotiated rates with airlines, truckers, internal and external customers. Solution driven and quick technology adaptability led to being selected to be a Super User to support the transition, implementation, and training of new SAP operating system platform. Utilized language proficiency and cultural awareness to bridge global relationship. IATA Dangerous Goods certified.

### **Westinghouse Lighting Inc**

**Dec 2009 to Aug 2013**

#### ***Direct Import and Logistics Coordinator***

Direct point of contact for major retail customers. Analyze demand for large volume customers in global supply chain sourcing strategy. Prepare freight analysis for budgeting purposes. Created process for truckload freight negotiations. Process and manage direct import orders from purchase order receipt to delivery to customers including all documents. Maintained relationship with factories, broker, drayage companies, distribution centers, and customer relations to ensure quick order fulfillment.

### **Smooth-On Inc**

**Mar 2008 to Dec 2009**

#### ***Logistics Manager***

Communicated with customers and distributors worldwide in an effort to obtain the most cost-effective manner of transportation of orders. Managed all export orders. Negotiated with LTL and freight forwarding companies for the best rates. Processed documentation needed for shipments. Coordinated export shipping schedule by working with the production and shipping departments. Resolved international customer complaints and directed technical inquiries accordingly to the appropriate parties. IATA, IMDG, and DOT certified.

**Draeger Medical Systems Inc****Feb 2007 to Aug 2007*****Order Management Temp***

Managed export orders through SAP system. Communicated with customers, subsidiaries, supply chain, production, and freight forwarder to ensure effective delivery of products. Created and prepared export documentation to be utilized in customs clearance overseas. Created and tracked returns through SAP. Created and maintained production schedules, and production orders based on production lead times. Ensured manufacturing scheduling corresponded with order fulfillment needs.

**EMSI****Aug 2006 to Jan 2007*****Traffic Manager***

Managed all export activities of the company. Prepared export documentation, letters of credits, drafts and shipment schedules throughout the operations department.

**BDP International****Dec 2004 to Aug 2006*****Logistics Coordinator***

Responsible for booking shipments based on requested dates in the most effective costs savings manner. Supervised and tracked documentation issues, discrepancies, approval and dispatch. Interacted daily with customers domestically and abroad to assure productive communication. Maintained active relationships with ocean carriers, plant/warehousing management, and inland drayage providers to obtain optimal service.

**Education****Drexel University, Philadelphia, PA*****B.S. in International Area Studies******Concentrations in Latin America/International Business Minor in Spanish*****National Customs Brokers & Forwarders Association of America, Inc.*****Certified Export Specialist******Certified Customs Specialist*****Skills**

Fluent in Brazilian Portuguese and Spanish.

Computer Skills: Microsoft Office, SAP Single Client, SAP TM, SAP GTS, Navision, AS400, Amber Road