



GlobalTradeJobs

Full Job Description

Global Trade (GT) requirements exist to ensure compliance with all applicable laws and regulations pertaining to economic sanctions and the export and import of products, services and technical data.

The Avionics Sr. Export Relationship Manager (ERM) is responsible for proactively working with the business value stream leaders/teams to provide strategic Global Trade (GT) guidance in support of business objectives/programs while maintaining compliance with all applicable GT regulations and company policies and procedures. This position will partner closely with Avionics executive leaders and value stream team members to understand program objectives, provide guidance regarding GT regulations, establish an authorization/technology transfer plan, and ensure plan execution to allow business requirements to be realized. Direct interface with U.S. and International customers and the ability to communicate effectively, collaborate, and drive results to meet commitments is required.

Job Duties:

As a Sr. Export Relationship Manager, you will be responsible for all aspects of the Collins Global Trade Program (training, policies, processes, implementation & metrics); using digital technology and physical safeguards to manage transfers compliantly and efficiently; ensuring compliant transfers of physical goods and intangible items; sanctions and embargo compliance, and addressing regulatory and policy violations to prevent recurrence and drive continuous improvement. This role also includes responsibilities for

leading and managing projects related to authorizations and global trade, both at the Avionics and Collins level.

Basic Qualifications:

- **Must be a U.S. Citizen**
- **Bachelor's degree and 10 years of prior relevant experience *OR***
- **Advanced Degree in a related field and minimum 7 years of experience *OR***
- **In absence of a degree, 14 years of relevant experience is required**
- **Strong working knowledge of the U.S. GT regulations including the Export Administration Regulations (EAR) and the International Traffic in Arms Regulations (ITAR)**
- **Basic understanding of US. Customs regulations**
- **Project or program management experience**

Preferred Qualifications:

- **Experience of interpreting and managing policies and procedures**
- **Developing and implementing standard work**
- **Passion for customer service and the ability to work autonomously to drive results**
- **The ability to manage competing priorities and meet multiple goals, plans and milestones**
- **Experience working in a global, matrixed organization preferred**
- **Working SAP Knowledge of export transactions (sales & distribution)**
- **Ability to work autonomously and independently**
- **Strong verbal and written communication skills at all levels of the organization**

- Proactive, responsive, self-motivated, receptive to change
- Works well under pressure and can prioritize workload
- Attention to detail and strong record management competency
- Strong IT experience including Microsoft Office (Word, Excel, Outlook)

Collins Aerospace, a Raytheon Technologies company, is a leader in technologically advanced and intelligent solutions for the global aerospace and defense industry. Collins Aerospace has the capabilities, comprehensive portfolio and expertise to solve customers' toughest challenges and to meet the demands of a rapidly evolving global market.

Our Avionics team advances flight deck solutions, airborne communications, vision systems, sensors and fire protection for commercial and military customers around the world. That means we're helping people reach their destination safely and keeping pilots, passengers, flight crews, airlines, airports and military personnel connected and informed. And we're providing industry-leading fire protection and safety systems that our customers can count on when it matters most. Are you ready to learn from the most knowledgeable experts in the industry, develop the technologies of tomorrow and reach new heights in your career? Join our Avionics team today.

We make modern flight possible for millions of travelers and our military every second. Our major product lines are on-board virtually every aircraft flying. Be it keeping passengers safe with our emergency power generation systems, or creating a positive in flight experience through reliable cabin pressure controls and quieter engines, Power & Controls focuses on delivering a best-in-class experience to our customers. We hire the top people in the industry. Their ideas drive our performance, and their integrity keeps our customers happy. Join us as we take flight!

Collins Aerospace Diversity & Inclusion Statement:

Diversity drives innovation; inclusion drives success. We believe a multitude of approaches and ideas enable us to deliver the best results for our workforce, workplace, and customers. We are committed to fostering a culture where all employees can share their passions and ideas so we can tackle the toughest challenges in our industry and pave new paths to limitless possibility.

WE ARE REDEFINING AEROSPACE.

- **Please consider the following role type definitions as you apply for this role.**

Onsite: Employees who are working in Onsite roles will work primarily onsite. This includes all production and maintenance employees, as they are essential to the development of our products.

Hybrid: Employees who are working in Hybrid roles will work regularly both onsite and offsite. Ratio of time working onsite will be determined in partnership with your leader.

Remote: Employees who are working in Remote roles will work primarily offsite (from home). An employee may be expected to travel to the site location as needed.

Regardless of your role type, collaboration and innovation are critical to our business and all employees will have access to digital tools so they can work with colleagues around the world – and access to Collins sites when their work requires in-person meetings.

Some of our competitive benefits package includes:

- **Medical, dental, and vision insurance**
- **Three weeks of vacation for newly hired employees**
- **Generous 401(k) plan that includes employer matching funds and separate employer retirement contribution, including a Lifetime Income Strategy option**
- **Tuition reimbursement program**
- **Student Loan Repayment Program**
- **Life insurance and disability coverage**
- **Optional coverages you can buy: pet insurance, home and auto insurance, additional life and accident insurance, critical illness insurance, group legal, ID theft protection**
- **Birth, adoption, parental leave benefits**
- **Ovia Health, fertility, and family planning**
- **Adoption Assistance**
- **Autism Benefit**
- **Employee Assistance Plan, including up to 10 free counseling sessions**
- **Healthy You Incentives, wellness rewards program**
- **Doctor on Demand, virtual doctor visits**
- **Bright Horizons, child and elder care services**
- **Teladoc Medical Experts, second opinion program**
- **And more!**

Nothing matters more to Collins Aerospace than our strong ethical and safety commitments. As such, all U.S. positions require a background check, which may include a drug screen.

Note:

- **Background check and drug screen required (every external new hire in the U.S.)**

- **Drug Screen only performed on re-hires who have been gone for more than 1 year**

At Collins, the paths we pave together lead to limitless possibility. And the bonds we form – with our customers and with each other - propel us all higher, again and again.

Apply now and be part of the team that's redefining aerospace, every day.

Raytheon Technologies is An Equal Opportunity/Affirmative Action Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability or veteran status, age or any other federally protected class.