

NATALIA CONVERSE

EXPORT CONTROL MANAGER

Houston, Texas

PROFILE

Export control professional with experience acquired in the oil and gas industry and nuclear energy at multinational companies.

I am also *Certified U.S. Export Compliance Officer® (CUSECO)* since 2018, graduate in international trade and supply chain management.

Knowledge of applicable export control regulations, including **EU Regulation 2021/821**, Export Administration Regulations (**EAR**), DOE 10 CFR Part 810 and NRC Part 110.

CONTACT

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HOBBIES

Pilates
Travelling
Museums

LANGUAGES

English – bilingual
French – bilingual
Portuguese – native

WORK EXPERIENCE

Framatome, France. Export Control Officer

March 2020–November 2022

- responsible for implementing export control policy and procedure within the business unit
- ensure that export control process is properly taken in account by teams involved in export activities, in particular offers and projects (sales team, project managers and supply chain department)
- assesses export control risk in relation to offers, projects and other international activities
- advising on international export control and sanctions requirements
- lead export control training sessions and best practices to employees exposed to export activities
- complete export licenses formalities, submit applications and ensure follow-up and renewal
- analyze and classify products and technology against the EU dual list regulation and the EAR

Noble Drilling, USA. International Trade Compliance Analyst

May 2015–February 2019

- Support Noble Global Operations regarding controlled or licensable international material transactions
- Classification of products using the EAR and the CCL, ITAR and the USML, EU Regulation (EC) No 428/2009
- Perform export control training to the Supply Chain group.
- Reads and interprets international trade regulations for multiple countries associated with oil field products
- Assist with export control documentation as it relates to Purchaser and Supplier Certification requirements
- Support activity related to Gulf of Mexico, Europe, Middle East and Singapore export operations

Schlumberger, France. Logistics & Trade Compliance Coordinator

May 2013–October 2014

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EDUCATION

ISG Institut Supérieur de Gestion, France

2013 - 2014

MBA, Supply Chain Management

University Paris 8, France

2012 - 2013

Bachelor's degree, International Trade