



## Enterprise Sr. Manager, Americas Trade Compliance

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Full time

Posted 9 Days Ago

R-225339

### The Opportunity:

Reporting to the Enterprise Director, Americas Trade Compliance, as the **Enterprise Senior Manager, Americas Trade Compliance**, you will be responsible for the execution and continued improvement and maintenance of CSL's world-class import-export compliance program in the Americas Region. Your focus will be to ensure all CSL legal entities operating worldwide are compliant with all applicable customs and trade regulations while maximize feasible savings for the business. You will have direct responsibility for overseeing Americas import and export, ensuring compliance with local Customs and trade laws and regulations including export control laws, Customs legislation, free trade agreements, pharmaceutical products specific partner government agencies requirements: import, export permits or registrations, duties mitigation programs, HS classification, origin, preference, and customs value determination. You will be responsible for monitoring compliance readiness of CSL sites in the Americas region. You will be responsible for monitoring key industry developments, legislative, and regulatory changes affecting CSL businesses, and assessing impact. You will oversee Americas CSL Customs and Trade operations in the region and manage customs brokers, and/or other outsourcing providers in partnership with the logistics teams. You will also partner directly with the various CSL strategic departments, business units, and functional area leaders to drive process improvements, operational excellence, and optimize duty spend with all applicable duty mitigation programs. You will work closely with the Global Trade Compliance Program function to implement CSL Global Trade Compliance Policies, guidelines, develop and deploy regional and local procedures, monitor the compliance readiness of the region through the management of the CSL import and export compliance risk-assessment, on site compliance reviews (audits), and support all external government audits. You will interface with CSL Business Management, CSL Global Supply chain and Logistics, Regional compliance Leadership team, customs brokers, freight forwarders, internal/external legal counsel, customers, suppliers, CMOs and government officials. You will also provide support to develop training materials and support the CSL Global Supply Chain with all departmental goals and objectives. This is a hybrid role, which requires some onsite work. #LI-hybrid

### The Role:

- Monitors regional key industry developments, legislative, and regulatory changes affecting CSL businesses, assess impact, and translate into processes and controls.
- Implement CSL Global Trade Compliance Policies, guidelines, develop and deploy regional and local procedures, monitor the compliance readiness of the region through the management of the CSL import and export compliance risk-assessment, on site compliance reviews (audits), and support all external audits.

- Drive KPIs, Trade data reporting, duty spend and duty savings, continuous improvement and drive efficiency throughout the import and export processes.
- Oversees customs brokers in the region: KPIs, develop broker SOPs, adherence to contract obligations, performance, reporting of export and import data as per CSL requirements, monitoring POAs.
- Lead regional and local cross-functional teams responsible for Americas region and customs operations.
- Responsible for the Americas region record keeping, ensures completeness as per regional, local requirements and CSL internal Policy.
- Oversee HTS and ECCN classification as well as database and GTS Master data, responsible for origin and preference determination, customs value, and duty program utilization as per CSL Policies.
- Identify risks and opportunities in the Americas region and report to the Global TC team.
- Support Government audits and Customs Certifications.
- Identify duty and cross border tax mitigation programs, analyze cost benefits and lead implementation of duty savings and compliance programs.
- Manage GTS and Master data: denied parties Screening, Trade embargoes Blocks, and other IT GTS related upgrades and projects.

#### Your Skills and Abilities:

- A Bachelor's degree is required; Master's in related field or equivalent is preferred.
- Customs Broker license required.
- 10 years of progressively responsible experience in the pharmaceutical industry or highly regulated, multi-location environments, cross functional experience is preferred.
- Experience in managing complex Customs and trade operations.
- Expertise in SAP GTS System and related IT projects
- Expert in Customs and Export controls regulations, HTS and Explanatory Notes, binding rulings, court cases, and Customs Valuation rules, as well as a thorough knowledge of entry processing, international freight industry standards and practices, and INCOTERMS.
- Skilled with special Customs programs (including FTAs, Drawback, FTZs, Value Reconciliation, etc.).
- Experienced in drafting formal Customs correspondence.
- Excellent skills in organization, prioritization, and negotiation; must excel under pressure.
- Able to motivate others to drive peak performance.
- Must be self-motivated, goal oriented, and able to work independently in producing results.
- Proficient with: Microsoft Word, Excel, PowerPoint with ability to develop skills with other programs as required.
- Understands Quality systems and importance of systems, operational excellence culture and behavior to organizations.
- Strong leadership skills (e.g., priority setting, timely decision-making, business acumen and dealing with ambiguity).
- Clear understanding of CSL's operating model and culture.
- Ability to analyze and utilize data to drive decisions and priorities.
- Able to influence and challenge senior leaders and peer groups.
- Comfort around senior management.
- Experience in understanding industry trends and changes to practice standards so CSL remains an industry leader.
- Strong organizational, negotiation and influencing skills.
- Displays strong level of engagement at all levels of the organization.
- Excellent written and verbal communications skills in English.

#### Our Benefits

CSL employees that work at least 30 hours per week are eligible for benefits effective day 1. We are committed to the wellbeing of our employees and their loved ones. CSL offers resources and benefits, from health care to financial protection, so you can focus on doing work that matters. Our benefits are designed to support the needs of our employees at every stage of their life. Whether you are considering starting a family, need help paying for emergency back up care or summer camp, looking for mental health resources, planning for your financial future, or supporting your favorite charity with a matching contribution, CSL has many benefits to help achieve your goals.

Please take the time to review our [benefits site](#) to see what's available to you as a CSL employee.

#### About CSL Behring

CSL Behring is a global leader in developing and delivering high-quality medicines that treat people with rare and serious diseases. Our treatments offer promise for people in more than 100 countries living with conditions in the immunology, hematology, cardiovascular and metabolic, respiratory, and transplant therapeutic areas. Learn more about [CSL Behring](#).

#### We want CSL to reflect the world around us

As a global organization with employees in 35+ countries, CSL embraces diversity and inclusion. Learn more about [Diversity & Inclusion](#) at CSL.

Do work that matters at CSL Behring!

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#### Equal Opportunity Employer

CSL is an Equal Opportunity Employer. If you are an individual with a disability and need a reasonable accommodation for any part of the application process, please click [here](#).

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