

BRYCE V. CICCAGLIONE

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EXPERIENCE

Italian Trade Agency, New York, NY

Foreign Direct Investment Analyst (1 year contract)

April 2023 – April 2024

- Identify U.S. investors with an interest in investing in Italy, utilizing research tools such as Pitchbook and by launching successful outreach campaigns.
- Provide potential investors with an overview of the Italian market based on their sector and brief them on the forms of government support and incentives available.
- Liaise with a sister Italian government agency to qualify leads and follow foreign direct investment projects from inception to successful close.
- Facilitate matchmaking for delegations of companies, regional authorities, or other entities from Italy.
- Research and author bilateral investment reports for government stakeholders and the general public.

Kuehne + Nagel, Jersey City, NJ

Customs Brokerage Entry Writer

March 2022 – July 2022

- Process import declarations for ocean and air cargo utilizing brokerage software CargoWise One.
- Serve as account manager for a diverse clientele across a wide variety of industries.
- Ensure customer compliance with all U.S. trade regulations as outlined in 19CFR.
- Classify merchandise according to the Harmonized Tariff Schedule (HTS).
- Liaise with U.S. Customs and partner government agencies to resolve issues and obtain clearance.

Pier International, New York, NY

Customs Entry Writer

May 2021 – March 2022

- Complete customs entries for the entire ocean import department, using CargoWise One.
- Serve as the single point of contact between exporters, importers, and delivery agents.
- File all necessary documentation on behalf of clients to secure timely movement of shipments.
- Work across several sectors including pharmaceuticals, cosmetics, chemicals and machinery parts.

Altios International, Long Island City, NY

Market Research Analyst

August 2019 – April 2021

- Carry out primary and secondary market research on behalf of SMEs from Europe wishing to enter the U.S. market using several research tools including Statista and MS Office.
- Synthesize findings into strategic reports with actionable insights and a clear go-to-market strategy.
- Run successful partner searches by compiling contact lists and spearheading phone and email outreach.
- Sectors covered include food & beverages, aerospace, medical devices, furnishings, and electronics.

EDUCATION

George Mason University – Schar School of Policy and Government, Arlington, Virginia

Master of Arts

May 2024

- Program: Global Commerce and Policy
- Concentration: Global Finance, Investment and Trade
- Academic Achievements: GPA: 3.96, Dean's Fellowship (2022-2024)

University of Connecticut, Storrs, Connecticut

Bachelor of Arts

May 2019

- Major: (Individualized) Global Finance & Political Economy, Minor: Economics
- Academic Honors: *magna cum laude* (GPA 3.84), Honors Scholar
- Study Abroad: John Cabot University – Rome, Italy (Spring 2018)
- Thesis: "[Utilizing Blockchain Trade Finance to Promote Financial Inclusion](#)"

ADDITIONAL INFORMATION

Customs Broker License – Credential #40461

April 2021 – No expiration

Dual U.S. – EU Citizen

July 2024