

# DEVIN REINBOLD

## Contact

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## Education

BACHELOR OF SCIENCE (B.S.) IN  
WOOD TECHNOLOGY

May 2010 | PITTSBURG STATE  
UNIVERSITY – Pittsburg, KS, US

## Professional Summary

Results-driven Trade Compliance Manager with over 4 years of hands-on experience in managing and optimizing global trade operations. Proficient in interpreting and applying trade regulations, ensuring compliance with laws, and mitigating risks associated with international trade. Proven ability to lead cross-functional teams in developing and implementing effective compliance programs that enhance operational efficiency and reduce costs. Successfully navigated audits and compliance assessments, achieving in the site receiving no major findings. Passionate about fostering a culture of compliance and continuous improvement, leveraging practical knowledge to drive strategic initiatives that support business objectives in a dynamic global environment. Utilized skills learned from lean conferences

## Skills

- Import compliance management
- Recordkeeping requirements
- Harmonized tariff system
- Training and education
- Production scheduling
- Manufacturing
- Export control regulations
- Trade compliance auditing
- INCOTERMS
- Lean/Continuous improvement
- Demand forecasting
- Assembly and production

## Experience

MCKINSEY SITE TRANSFORMATION OWNER (LOGISTICS)- COPERION K-TRON – Salina, KS Sep 2023 - Present

- Led Logistics Transformation for Site responsible for over 1100 outbound shipments per month.
- Led initiative of changing shipping from a single carrier source to a multi-carrier source which resulting in a net impact savings in the first year of \$360K.
- Led initiative of changing our weekly shipment to Switzerland from parcel packaging to a consolidated freight shipment which resulted in a net impact savings of \$56K.
- Implemented a freight markup policy that resulted in \$200k in additional revenue and is now a model for other opcos within Hillenbrand.
- Led Inventory Transformation for Site responsible reducing excess inventory.
- Led an inventory project to reduce on-hand inventory by \$1M. Actual inventory reduced through initiative was \$1.7M over 5 months.
- Initiative Owner for Polymer Manufacturing
- Implemented a process change for our painting function that delivered over 50K in savings.

SITE TRADE COMPLIANCE LEADER - COPERION K-TRON – Salina, KS Jan 2020 - Present

- Trade Compliance
- Led the site through general trade compliance inquiries that would arise whether it be from sales, engineering, or operations to ensure compliance with Hillenbrand rules/policy, as well as US rules/laws/regulations to the best of our ability. Was site liaison between the issue and Hillenbrand or Coperion Trade Compliance Teams.
- Oversaw all site level audits with Hillenbrand GTC, Coperion TC, and Internal Auditors for monthly and quarterly audits for all shipments into and out of the US for Coperion K-Tron Salina.

- Implemented separate Master Databases for imported parts and exported parts due to antiquated ERP system that is not able to maintain all relevant fields resulting in faster response times for audits and ability to find relevant data.
    - Trade Compliance - Exports
  - Implemented a Freight Forwarder Process that requires FF's to authorize in writing they understand our companies policies pertaining to exports and all records are kept in a master log for compliance tracking to maintain compliance with US rules/regulations.
  - Implemented Up-Front Order review process of export orders to ensure orders can ship on time.
  - Implemented internal processes for EEI filings. We obtain over 85%, on average, of EEI filings by end of shipping month, and over 95% by end of calendar year.
  - Implemented AES Filing process with 3rd Party Forwarder for 100% of non-parcel shipments. We obtain over 85%, on average, of EEI filings by end of shipping month, and over 95% by end of calendar year. EEI audits find only minor errors which are fixed promptly.
- Processes were to maintain compliance with 15 eCFR Part 30
- Attended AES ACE Export Compliance Training 2024
  - Implemented a Direct-From-Vendor Certificate of Origin process to ensure accurate COO reporting, resulting in over 99% of our parts obtaining a proper COO prior to shipment.
  - Developed and implemented INCOTERMS training and policy at the site that resulted in guidance being created for sales, to mitigate risk to the organization, that clearly defined roles and responsibilities from an export perspective.
    - Trade Compliance - Imports
  - Managed complete import process into the US from all vendors across Europe, Asia, Latin America, and Canada, with managing entire process for 5 freight carriers on a weekly basis
  - Processed all HS classification reviews for all parts into the site consisting of over 2500 parts and developed HS database for future use.
  - Created site-level record retention process that is in compliance with eCFR 19.163
  - Sites subject matter expert and liaison for trade and international issues, working directly with brokerage for all clearance related items.

#### **LOGISTICS MANAGER - COPERION K-TRON – Salina, KS**

**Jan 2020 - Present**

- Resolved any customer issues or complaints in a timely manner that related to our freight process.
- Analyzed data related to shipping activities to identify areas for improvement. Added 4 dedicated carriers to our outbound freight group from 1 carrier and international shipments added 5 carriers from 2 carriers.
- Developed relationships with carriers to negotiate competitive rates and service levels. This resulted in a dedicated carrier switch for European inbound from UPS to Bestway International which allowed freight lead times to decrease.
- Cohorted with Hillenbrands transportation team to idea-share ways we could improve our processes from other sites and to share our successes for other sites to implement.

**Jan 2018 - Present**

#### **PRODUCTION CONTROL SUPERVISOR - COPERION K-TRON – Salina, KS**

- Oversee customer order scheduling, shop capacity scheduling, custom part cost estimation, manufacturing analysis, high-level logistics management, site-level trade compliance for importing and exporting. This position oversees 7 personnel.
- Created 27 work instruction/procedures which took the production control department from 100% tribal knowledge, to approximately 95% written knowledge through all processes
- Worked with cross-department groups of sales and engineering to ensure process accuracy

#### **PRODUCTION CONTROL COORDINATOR - COPERION K-TRON – Salina, KS**

**Jan 2015 - Jan 2018**

- Scheduled engineered customer orders, scheduled shop capacity, and maintained duties from Manufacturing Analyst position

**Dec 2010 - Jan 2015**

#### **LASER PROGRAMMER/MANUFACTURING ANALYST - COPERION K-TRON – Salina, KS**

Analyzed shop processes, utilized lean tools to standardize shop processes and work areas, procured new machines to make work more efficient and cost effective. Programmed metal cutting laser to improve shop flow and capacity.