





Senior Trade Compliance Manager

St. Louis, MO, United States (On-site)

JOB DESCRIPTION

The Trade Compliance team supports Emerson Tool Company's business and growth by aligning with import and export regulations worldwide. We understand the regulations, requirements and options available to us, so we can transfer goods and technical information internationally and compliantly.

The Senior Trade Compliance Manager plays a crucial role in providing governance, oversight and execution direction to leadership and team members involved in Regulatory Compliance for Emerson Tool Company business. The position will be working directly under the leadership of the Director of Global Trade Compliance, focusing on ensuring all trade compliance activities across all locations in strict adherence to U.S. and non-U.S. laws, regulations and Emerson Corporate policies. They will be encouraged to work closely with other departments to facilitate legal transactions for import/export and mentor others in government regulations related to trade compliance.

In This Role, Your Responsibilities Will Be:

- Promote One Emerson core values while supporting the company's objectives.
- Coordinate the adoption, development and implementation of One Emerson Regulatory Compliance standards throughout North America
- Ensure that business/location has implemented vital operational procedures, procedural training and periodic auditing, as applicable to meet the requirements for their trade compliance program.
- Lead business import/export/supply chain security programs

- Serve as compliance liaison in Archer to support the timely and effective closure of open compliance improvement plans.
- Proactively look for value opportunities in support of other departments, including but not limited to Procurement, logistics, IT, R&D, shipping, finance, and engineering.
- Lead USCMA Free Trade Agreement program including: the qualification of company manufactured goods, vendor solicitation or purchased goods, maintenance of all records, producing USMCA certifications for manufacturing plant as well as external customers and oversite of routine audits.
- Demonstrate clear understanding of CBP and FTA marking rules. Ability review bills of material/product specs and understand how to apply marking rules when resolving proper country of origin of goods.
 Provide leadership on marking standards and accurate marking of items.
- Act as ETC's critical issue point of contact for Trade Compliance questions.
- Establish critical metrics to measure trade compliance operations
- Collaborate with internal and external service providers including customs brokers.
- Maintain SOP's with customs brokers
- Perform self-assessment of trade compliance program on annual basis; analyze identified findings and collaborate cross-functionally to implement plan/program improvements and corrections.
- Conduct Program Verification Process (PVP) and present to senior management and executive sponsor annually.
- Provide business support in third-party due diligence reviews and approvals (Checkpoint).

Who You Are:

You quickly and conclusively take actions in constantly evolving circumstances. You are able to communicate sophisticated issues to broad audiences. You facilitate an open dialogue with a wide variety of contributors and collaborators. You serve as a strategic partner to build, grow, and maintain profitable and long-lasting relationships with key accounts. You persist in the face of challenges and setbacks.

For This Role, You Will Need:

- Bachelor's Degree or equivalent in International Trade, Legal, Business, or related field with relevancy to a compliance role.
- Excellent oral and written English language skills, other languages are an advantage
- 10+ years of direct experience in multi-national Regulatory Compliance related field
- 7+ years direct experience supervising and leading people, projects and/or programs
- Strong coaching and mentoring skills
- Comfortable working with senior management
- Excellent digital literacy, and experience with Microsoft Suite, particularly MX Excel (pivot tables, v-lookups & other formulas to analyze large amounts of data)
 PowerPoint, Word, Outlook, & Teams.
- Confirmed knowledge of Oracle, Global Trade XXI Prisma, Global Trade Management (GTM)
- Shown understanding of U.S. import and export regulations and rules (US Treasury Department, Department of Commerce and Department of State regulations, multi-jurisdictional export and import controls, Export Control Classification Number (ECCN) and Harmonized Tariff System USA (HTSUS) classification requirements, technology management and export/re-export licensing)
- Proven expertise on Free Trade Agreements specifically USMCA/NAFTA and FTA marking rules of origin
- Ability to participate in, conduct and lead meetings to accomplish tasks.
- Experience working in region and with local regulatory authorities
- Self-motivated and able to work independently.
- Licensed Customs Broker, certified customs specialist or certified export specialist
- Ability to travel 15%+/- for success in the role

Preferred Qualifications That Set You Apart:

- Oracle Experience
- Experience with project management

Our Culture & Commitment to You:

At Emerson, we prioritize a workplace where every employee is valued, respected, and empowered to grow. We foster an environment that encourages innovation, collaboration, and diverse perspectives—because we know that phenomenal ideas come from extraordinary teams. Our dedication to ongoing career development and growing an inclusive culture ensures you have the

support to thrive. Whether through mentorship, training, or leadership opportunities, we invest in your success so you can make a lasting impact. We believe diverse teams, working together are key to driving growth and delivering business results.

We recognize the importance of employee wellbeing. We prioritize providing flexible, competitive benefits plans to meet you and your family's physical, mental, financial, and social needs. We provide a variety of medical insurance plans, with dental and vision coverage, Employee Assistance Program, 401(k), tuition reimbursement, employee resource groups, recognition, and much more. Our culture offers flexible time off plans, including paid parental leave (maternal and paternal), vacation and holiday leave.

Learn more about our Culture & Values.

#LI-BC3

ABOUT US

WHY EMERSON

Our Commitment to Our People

At Emerson, we are motivated by a spirit of collaboration that helps our diverse, multicultural teams across the world drive innovation that makes the world healthier, safer, smarter, and more sustainable. And we want you to join us in our bold aspiration.

We have built an engaged community of inquisitive, dedicated people who thrive knowing they are welcomed, trusted, celebrated, and empowered to solve the world's most complex problems — for our customers, our communities, and the planet. You'll contribute to this vital work while further developing your skills through our award-winning employee development programs. We are a proud corporate citizen in every city where we operate and are committed to our people, our communities, and the world at large. We take this responsibility seriously and strive to make a positive impact through every endeavor.

At Emerson, you'll see firsthand that our people are at the center of everything we do. So, let's go. Let's think differently. Learn, collaborate, and grow. Seek opportunity.

Push boundaries. Be empowered to make things better. Speed up to break through. Let's go, together.

Work Authorization

Emerson will only employ those who are legally authorized to work in the United States. This is not a position for which sponsorship will be provided. Individuals with temporary visas such as E, F-1(including those with OPT or CPT), H-1, H-2, L-1, B, J or TN, or who need sponsorship for work authorization now or in the future, are not eligible for hire.

Equal Opportunity Employer

Emerson is an Equal Opportunity/Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to sex, race, color, religion, national origin, age, marital status, political affiliation, sexual orientation, gender identity, genetic information, disability or protected veteran status. We are committed to providing a workplace free of any discrimination or harassment.

Accessibility Assistance or Accommodation

If you have a disability and are having difficulty accessing or using this website to apply for a position, please contact: idisability.administrator@emerson.com.

ABOUT EMERSON

Emerson is a global leader in automation technology and software. Through our deep domain expertise and legacy of flawless execution, Emerson helps customers in critical industries like life sciences, energy, power and renewables, chemical and advanced factory automation operate more sustainably while improving productivity, energy security and reliability.

With global operations and a comprehensive portfolio of software and technology, we are helping companies implement digital transformation to measurably improve their operations, conserve valuable resources and enhance their safety.

We offer equitable opportunities, celebrate diversity, and embrace challenges with confidence that, together, we can make an impact across a broad spectrum of countries and industries. Whether you're an established

professional looking for a career change, an undergraduate student exploring possibilities, or a recent graduate with an advanced degree, you'll find your chance to make a difference with Emerson. Join our team – let's go!

No calls or agencies please.

APPLY NOW

JOB INFO

Job Identification 25022008

Job Function Materials & Procurement

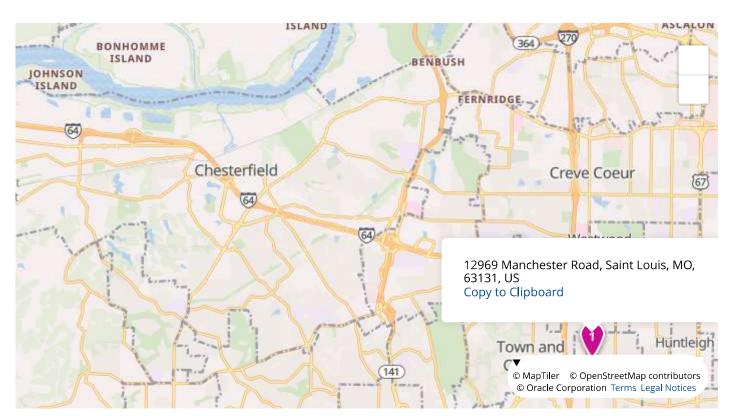
Posting Date 06/18/2025, 04:26 PM

Job Schedule Full time

Locations **Q** 12969 Manchester Road,

Saint Louis, MO, 63131, US

(On-site)



TECHNICAL DIFFICULTIES APPLICANT ACCOMMODATION SCAM WARNING E-VERIFY EMPLOYER INCLUSION AT EMERSON