

Job Title: MANAGER GLOBAL TRADE SERVICES AMERICAS - HYBRID

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Job ID: 134252

Business Unit: GLOBAL LEGAL (10003025)

Building: TYCO ELECTRONICS DC Office (HQ9)

Band/Level: 4

Hiring Manager: Erik Sommer

Recruiter: Dana Liddell-Cofield

Relocation: No

Travel: 10% to 25%

Education Experience: Bachelors Degree (High School +4 years)

Employment Experience: 7-10 years

At TE, you will unleash your potential working with people from diverse backgrounds and industries to create a safer, sustainable and more connected world.

Job Overview

We are building a world class Global Trade Services (GTS) organization and are looking for an Americas Manager for our Energy Business Unit in New Jersey.

The Business Unit Americas Manager plays a critical role in supporting trade operations and compliance within the Business Unit (BU) in all Americas locations where Energy operates. The BU Americas Manager serves as a trusted advisor and key team member within TE's Operational Compliance team for the BU. The purpose of this role is to facilitate TE's compliance, at the regional BU level, with import and export regulations globally to enhance global trade compliance, reduce risk, increase responsiveness to issues and opportunities, and support effective operational aspects of international trade.

This role reports into Senior Manager Global Trade Services BU Energy, and is a key member of the Global Trade Services (GTS) team. As part of the GTS team, the Energy Americas manager will join a group of professionals who are passionate about ensuring the future growth of the business by providing business solutions for compliance with global trade laws and regulations.

The successful candidate will be able to collaborate and thrive in a global environment while maintaining integrity, taking accountability, working together, and championing change.

Responsibilities

Trade Compliance Activities in the BU

- Manage trade operations and provide compliance oversight for the assigned BU to ensure TE's compliance with import/export laws and regulations
- Establish and maintain trade operations and compliance activities in accordance with TE policies, procedures, and controls, in collaboration with key stakeholders throughout the BU
- Act as a point of contact for BU leadership on trade-related matters.
- Engage BU stakeholders and counsel to understand business changes and develop trade-related solutions/strategies and controls to ensure compliance

- Maintain BU-level Key Performance Indicators (KPIs) and reporting to ensure efficiency and effectiveness of the operations
- In partnership with GTS Governance, establish and maintain relationships with trade-related government entities

Talent Development & Leadership

- Create a culture of engagement and performance in alignment with TE's core values
- Provide timely, thoughtful feedback to support your team's growth and development
- Lead by example and act with empathy

Other Responsibilities

Partner with Trade Compliance Professionals and Stakeholders across the Enterprise

- Partner with GTS Governance to monitor trade compliance regulatory and legislative changes, assess the potential impact to the BU, and determine the necessary actions and communications to the appropriate stakeholders
- Work with GTS Governance teams to conduct trade compliance audits and oversee corrective action plans
- Partner with GTS Governance to develop and administer effective trade compliance training as required throughout the region and organization
- Ensure appropriate utilization of the GTS Operations Service Center for product classification (import and export), restricted party screening, and duty savings compliance, and otherwise ensure proper country of origin determination, valuation, and admissibility
- Work with the Operational Service Centers to identify, evaluate and administer opportunities to facilitate trade in a cost-effective and compliant manner (e.g. make use of applicable Free Trade Agreements, Duty Drawback, First Sale for Export, Foreign Trade Zones, etc.)
- Establish and maintain relationships with internal functions, including corporate functions, to encourage awareness of global trade compliance issues, pro-actively identify trade risk and threats, and develop appropriate trade compliance controls

What your background should look like:

Success in the role requires strong analytical and creative problem-solving skills, strategic analysis and planning capabilities involving complex situations, highly developed oral and written communication skills and the ability to coordinate interdisciplinary teams (internal and external) to drive issues and projects to conclusion.

- Bachelor's degree required (international business, supply chain, law, or related field)
- 8+ years' experience in global trade compliance
- Preferred: 3+ years' experience in functional leadership or senior management in a multinational environment
- Preferred: 3+ years' experience in supporting trade functions within an industrial, communications, transportation, or similar business
- Broad functional knowledge of import and export regulations and familiarity with customs practices in countries across the region (focus: United States)
- Proven ability to work with variety of business groups, including supply chain, legal, procurement and finance
- Ability to foster teamwork and internal and external relationships
- Excellent organizational habits and priority management
- Customer focused with a commitment to quality
- Preferred: Customs Broker License other Customs / Trade certification

- Travel may be necessary in fulfillment of responsibilities

Competencies

Motivating Others

Managing and Measuring Work

Building Effective Teams

Values: Integrity, Accountability, Inclusion, Innovation, Teamwork

SET : Strategy, Execution, Talent (for managers)

COMPENSATION

- Competitive base salary commensurate with experience: \$127,000 – \$190,400 (subject to change dependent on physical location)
- Posted salary ranges are made in good faith. TE Connectivity reserves the right to adjust ranges depending on the experience/qualification of the selected candidate as well as internal and external equity.
- Total Compensation = Base Salary + Incentive(s) + Benefits

BENEFITS

- A comprehensive benefits package including health insurance, 401(k), disability, life insurance, employee stock purchase plan, paid time off and voluntary benefits.

EOE, Including Disability/Vets