



Job Opportunity

Company	Gateway Recruiting
Job Title	Associate General Counsel
Location	Washington, DC or Dallas, TX
Salary Range	\$260,000 - \$300,000
Relocation Assistance	Available for Washington, DC

Job Description / Responsibilities / Requirements

This Associate General Counsel role is a great opportunity to work in a company that is on the cutting edge of the AI tech hardware design and manufacturing as well as the global AI build out. Reporting to the VP Legal, Trade, this Associate General Counsel role would play a leadership role by providing critical trade, import, and export control analysis and advice. This Associate General Counsel would manage the US export control team and work closely with business leaders around the world.

Primary Duties & Responsibilities:

- Provides legal guidance on and solutions to trade compliance matters, including export controls, deemed exports, sanctions and embargos, anti-boycott laws, product classifications, export licensing, product diversion, global trade contract provisions, and customs and import-related matters in support of global operations
- Leads the Company's US Trade Compliance Operations Team to develop innovative strategies to address and manage shifts in trade compliance risk, including changes in trade policy – and law - across jurisdictions where the Company operates (NA, EMEA, and APAC)
- Develops new ideas and methods to effectively address legal issues and mitigate trade compliance risk, particularly using AI and new technologies.
- Identifies and resolves complex legal issues requiring in-depth analysis, specialized knowledge, and sound judgment
- Manages and contributes to mission-critical, multifaceted projects, including transactions
- Balances Company business interests with fiduciary responsibility
- Conducts and manages M&A trade compliance due diligence
- Interacts with partners, suppliers, customers, industry organizations and other regulatory bodies as needed

- Coordinates with other global functions and business units on global trade policy and advocacy matters
- Manages outside trade counsel

Education & Experience:

- A Juris Doctor Degree (JD) and admitted to practice law in good standing in at least one U.S. state or the District of Columbia
- Required 15-plus years of legal experience
- Required management experience leading a team in a public company
- Required deep export control experience
- Required export control experience in the U.S. government
- Preferred experience providing global trade-related legal advice at an international company in the semiconductor or tech or defense industry
- Extensive experience with U.S. trade controls (EAR, ITAR, OFAC, Customs), as well as other international trade control regimes
- Significant experience managing multiple complex projects in a fast-paced environment

Skills:

- Strong verbal and written communication skills coupled with the ability to actively listen
- Ability to collaborate with others and work cross-functionally
- Ability to effectively network and build relationships across all locations and levels of and positions within the organization
- Ability to quickly understand organization and how it functions in order to apply that understanding to projects and assignments
- A self-starter who proactively identifies opportunities to improve business and operational processes/procedures with innovative solutions
- Demonstrated sound judgement and independent decision-making
- Ability to effectively navigate conflict and effectively resolve issues
- Availability to speak with colleagues in international time zones is required
- Ability to maintain trust and confidentiality.

Contact Information to Apply

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